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# IAS Sells Its Imbalance Management Operations

Team to Focus on Continued Growth of Core Intermodal Transportation Solutions



Press Release: International Asset Systems – Thu, Jan 2, 2014 10:05 AM EST

OAKLAND, CA--(Marketwired - Jan 2, 2014) - **International Asset Systems® (IAS)**, the leader in cloud-based solutions for **intermodal transportation**, announces that the company has sold its InterChange and SlotXChange services to a team led by Robbie Pilkington, IAS' Imbalance Management vice president for over 10 years. The new entity, Slotsmart Logistics (Hong Kong) Ltd. (Slotsmart) will formally take over those operations on January 1, 2014. The sale enables IAS to focus on the continued growth of its core technology solutions, the IAS Dispatch, Equipment, and Chassis suites.

"Companies have saved millions of dollars of equipment repositioning costs each year with InterChange and SlotXChange," said Paul Crinks, IAS' Chief Executive Officer. "IAS is proud of Robbie and his team and we expect Slotsmart Logistics' market-leading expertise to prove even more effective thanks to the new company's sole focus on solving customers' equipment imbalance challenges."

"We are excited about the opportunity to start this new company, leveraging such well-respected, well-established solutions to support current and new users," said Robbie Pilkington, CEO of Slotsmart Logistics. "We look forward to taking our services to the next level, delivering even better equipment utilization and savings to our customers."

IAS will continue its focus on growing market share of the award-winning DispatchManager, EquipmentRepair and ChassisManager solutions. IAS maintains the shipping industry's largest connected network of global trading partners such as ocean carriers, third-party logistics providers, freight forwarders, motor carriers, lessors, terminals and depots. IAS solutions deliver actionable information across the network, enabling clients to seamlessly interact, while optimize the intermodal process and lower the cost of routine business transactions.

## About IAS

IAS provides greater visibility, control, and optimization of assets through a collaborative platform uniting the global trade, transportation, and logistics industry. **IAS solutions**, quickly implemented and immediately beneficial, can be operated as standalone web-native applications or integrated into existing transportation management systems. The **IAS platform** and solution portfolio create a more valuable network by enabling clients to interact seamlessly, optimizing the inland intermodal process, and lowering the cost of routine business transactions. IAS connects thousands of trading partners including leading ocean carriers, motor carriers, railroads, logistics providers, equipment lessors, repair depots, and terminals, and enables them to increase revenue, margin, and service. The IAS team of transportation experts is dedicated to providing world-class solutions and combines personal, 24/7 service worldwide with one of the intermodal industry's most comprehensive service level agreements. For more information, visit <http://www.interasset.com>.

## About Slotsmart

Slotsmart is a Hong Kong based company with a worldwide coverage of highly experienced staff assisting the shipping

industry to reduce costs by helping customers to manage container imbalances more efficiently through slot and equipment interchanges. For more information, visit [www.slotsmart.org](http://www.slotsmart.org).

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1. [Top 10 Warehouse Systems](#)  
[business-software.com/Warehouse](http://business-software.com/Warehouse)  
Compare Top WMS Inventory Software In Free 2014 Vendor Ranking Report.
  2. [Usd Canadian Dollar](#)  
[wallstreetdaily.com/Free-Report](http://wallstreetdaily.com/Free-Report)  
The Dollar And Euro Are Doomed. These 3 Currencies Will Take Over.
  3. [2013 New Car Clearance](#)  
[deals.auto-price-finder.com](http://deals.auto-price-finder.com)  
See Clearance Prices on New Cars. Find the Best Deal in Seconds!

Ads



A red promotional banner with a floral pattern. On the left, there is a white box with the word 'Special' and a stylized 'K' logo. The main text in white reads 'PIERDE HASTA 6 LIBRAS EN 2 SEMANAS ▶'. Below this, in a smaller font, is 'Ponte en marcha'. In the top right corner, there is a small white box with the text '\*Aviso Le' and a play button icon.